

TMI Consulting Services

The Power To Keep You Current



Developing and marketing services, while managing costs and cash flow to meet shareholder needs, using the tools
Our clients range from the largest Telecom companies to the smallest entrepreneurs

Providing you with the tools for success in an evolving regulatory environment
US DOTS.

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Changing regulations, advancing technologies, and the need to manage state and federal requirements is a full time job.

Technologies Management, Inc. ("TMI") provides the support to help you understand and **manage the complexities and nuances of state and federal regulation, competitive pricing, and product market positioning issues.**

TMI is one of the leading consulting firms in the industry. Our first-hand **industry knowledge, reputation** have the expertise in preparing applications and filings for regulated telecom carriers **for responsiveness, and access to resources**

allows us to work shoulder-to-shoulder with your **business as a trusted partner.**

Much of the work of preparing state and federal filings involves the final document and more to do with the regulatory process and a full provision of regulatory information to a client in a timely and cost-effective manner. We maintain a close relationship with regulatory agencies to ensure competitive pricing.

We evolve with the industry — while maintaining the *stability* that has earned the confidence of our clients.

Monitoring Regulatory Developments

Established in 1986, TMI is proud of its **growth and experience in telecommunications regulation. We have built our business**

few companies can match our industry history and success while maintaining a large staff of regulatory experts. TMI applies the best of our intelligence, experience and a deep understanding of the regulatory process on the critical combination of **industry**

knowledge, integrity, responsiveness, and a desire for excellence.

TMI practitioners keep clients informed of a variety of critical regulatory publications and services, including rate research and monitoring, rules compendiums, and real-time regulatory monitoring, on a state and national level.

Cloud Services Partners

Our first and industry leading reputation
to work as a partner with you
allow us to work side by side with you
to make your business grow
We only work with industry leaders
in maintaining the security and privacy of
your data and information
Established in 1984, TMI is proud of the
reputation we have earned in the
business world. We have built a business
on the foundation of trust and integrity.
We provide the highest quality services and
support for our clients.

Developing and marketing services, while managing costs and cash flow to meet customers' needs, is your focus.

Providing you with the tools for success in an evolving regulatory environment is ours.

Certification and Registration

TMI takes on the administrative headaches of obtaining certification or registration with public utility commissions in every jurisdiction. Our consultants and associates have years of expertise in preparing applications and tariffs for regulated telecom carriers.

Product and Pricing Development

Much of the work of preparing a tariff has little to do with publishing the final document and more to do with defining and refining services and rates. TMI provides powerful planning tools to assist you with product development and competitive pricing.

Monitoring Regulatory Developments

Few companies can afford to compete with established telecom carriers while maintaining a large staff of regulatory experts. TMI supplies the background intelligence, expertise, and manpower to give your company the advantage of information and knowledge.

TMI proactively keeps clients informed with a variety of concise, detailed publications and services, including rate research and monitoring, rules compendiums, and real-time regulatory monitoring on a state and national level.

“TMI’s value? We’ve been where you are - our Consultants are professionals from the telecom industry - long distance companies, competitive local exchange companies, niche market firms, and regulatory agencies.

We have the practical experience needed to understand the nuances of competitive behavior and we understand the changing regulatory environment.

It’s an insider’s perspective you won’t find anywhere else.”

*Connie Wightman,
President*

Tariff Changes and Web Postings

TMI has developed efficient approaches to maintaining and archiving tariff revisions. TMI also offers a tariff web posting service that meets state and federal regulatory requirements for tariff posting. Clients enjoy the benefits of a flexible and responsive staff without the associated overhead and training.

TMI’s staff monitors the changing regulatory and administrative filing requirements, leaving your personnel free to oversee the process and coordinate with internal marketing and customer service more effectively.

Compliance Reporting

A nationwide carrier files hundreds of reports with regulatory agencies each year. Mandatory reporting requirements and applicable regulatory fees change frequently making it difficult for companies to remain in compliance.

TMI is recognized as the best out-source service in the country for preparing, filing, and tracking these reports on behalf of our clients - at a cost that is far less than a single internal staff person. In addition, our service includes budget and planning tools to help predict and manage your company’s costs associated with regulatory compliance.

Consulting

Each of TMI's consultants brings a wealth of telecommunications industry experience from a variety of disciplines. TMI's consultants are professionals who have a broad understanding of how regulatory processes and issues impact providers of telecom services. Their individual areas of expertise can be pooled in order to answer specific clients' needs and expedite solutions.

Consultants and associates plan products and regulatory strategies; prepare and file applications, tariffs, and tariff revisions; assist in review and negotiation of Interconnection Agreements; and help our clients comply with state and federal rules and regulations.

"TMI is first and foremost a consulting firm - focusing on understanding the specifics of your business, your market, and your customers."

*Monique Byrnes,
Vice President*

“A deep understanding of wholesale costs, and the complexity of carrier-to carrier relations, is key to the financial fitness of our clients.”

*Carey Roesel,
Vice President*

Analysis and Research

Regulatory Analysis and Research

TMI has assembled a group of regulatory experts who would be the envy of any telecommunications provider in the country. This group monitors the changing rules, regulations, orders, and inquiries of all telecom regulatory agencies.

The Regulatory Analysis and Research Group distill information and produce concise, informative reports and publications available exclusively to TMI clients. TMI consultants and associate consultants are also kept up to date through the work of the Regulatory Research Group. Products and services from TMI's Regulatory Group include: the Credit, Billing and Disconnection Rules Handbook, Preferred Carrier Change Requirements, Recurring Customer Notice Requirements, and a comprehensive Regulatory Bulletin Service.

Tariff Analysis and Research

TMI's Tariff Analysis and Research Group monitors tariff filings for the major telecom carriers nationwide. The group routinely researches tariff language and rates for TMI clients. They understand the complexities of these tariffs and synthesize the filed information so that competitive companies can understand how rates are applied.

The Tariff Analysis and Research Group prepares detailed summaries of major telecom local exchange, access and interexchange tariffs, and navigates the intricacies of tariff language to provide you with a concise, easy to understand summary of services. TMI consultants and associates use these products regularly to reflect accurate and up to date pricing in tariffs they create. Products and services from the TMI Tariff Analysis and Research Group include: Rate Monitoring, Tariff News, Switched Access Study, and Local Pricing Summaries.

TMI provides consulting services to companies operating within the telecommunications and other utility industries.

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To contact TMI for information regarding your company's specific needs call 407.740.8575 or email tmi@tminc.com.



"A deep understanding of hot-side issues, and the complexity of carrier-to-carrier relationships, kept the financial fitness of our clients."

*Charles F. DeLoe
Vice President*

Regulatory Analysis and Research

Regulatory Analysis and Research

Our Regulatory Analysis and Research specialists provide the in-house regulatory expertise of any telecommunications provider in the country. This group monitors the changing rules, regulations, orders and inquiries of all telecom regulatory agencies.

These specialists' insights pour into concise and informative reports and public notices available exclusively to AT&T clients. All proposals and possible consultants are also sent up to date through the work of the Regulatory Research Group, such as our recent work on the Federal Communications Commission's Handbooks, Tariffs Interval Change, Preferred Carrier Change, Retaining Customer Choice Requirements and Regulatory Monitoring.

Tariff Analysis and Research

AT&T's Tariff Analysis and Research group monitors and prepares detailed summaries of the tariff filings of major telecom carriers throughout the country. The complexity of these filings and how they work.

The Tariff Analysis and Research Group monitors significant carrier tariffs and analyzes the competitive impact that competitive companies can expect to find.

Our Tariff Analysis and Research Group monitors and analyzes all major carrier Rate Monitoring, 1-800 New Switched Access study and Local Pricing summaries.

Development and marketing services, while managing costs, are cash flow to meet customers' needs, is your focus.

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